

Playbook

# Fractional Delivery Leader

Part-time executive leadership for delivery operations and  
AI adoption

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**3+**

Months

**2-3**

Days/wk

**Flexible**

Scale

## Overview

This playbook describes how fractional delivery leadership works — embedded, part-time executive guidance for companies that need senior delivery expertise without the full-time cost.

**3+**Months to  
start**2-3**Days per  
week**Flexible**

Scale up or down

### Best for



Startups scaling engineering teams



Companies between delivery leaders



Need VP-level expertise part-time



Process and team building required

## Typical Timeline

**1**

### Onboarding

Month 1

30-Day Assessment

Priority Action Plan

Communication Cadence

**2**

### Execution

Month 2+

Weekly Status Reports

Monthly Executive Updates

Process Documentation

Team Development Plans

**+**

### Transition

When Ready

Succession Plan

Complete Documentation

Transition Checklist

Final Impact Report

## Engagement Model

### Time Commitment

Typically 2-3 days per week, flexible based on needs. Can scale up during critical periods or scale down as team matures.

### Integration

Full integration into your organization — Slack, email, meetings, 1:1s. I operate as a member of your leadership team.

### Reporting

Direct report to CEO/CTO. Regular updates to leadership team. Full transparency on progress and challenges.

## Phase 1

## Onboarding &amp; Assessment

Month 1

Deep immersion into your organization to understand people, processes, technology, and culture.

## Activities

- Meet with every team member 1:1
- Understand current projects and priorities
- Review existing processes and documentation
- Identify quick wins and immediate pain points
- Establish relationships with stakeholders
- Define success metrics with leadership

## Deliverables

- ✓ **30-Day Assessment** — State of delivery, risks, opportunities
- ✓ **Priority Action Plan** — Quick wins and strategic initiatives
- ✓ **Communication Cadence** — Meeting structure, reporting rhythm

## Phase 2

## Execution &amp; Leadership

Month 2+

Active leadership of delivery operations, implementing improvements while managing day-to-day.

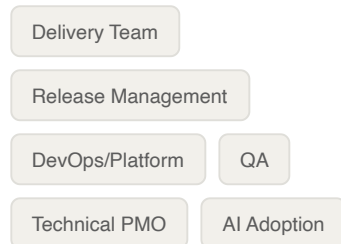
## Activities

- Lead delivery team meetings and standups
- Manage and mentor delivery managers/leads
- Drive process improvements
- Handle escalations and blockers
- Stakeholder communication and alignment
- Hiring support (interviews, job descriptions)
- Vendor evaluation and management
- AI tool implementation and adoption
- Crisis management when needed

## Ongoing Deliverables

- ✓ **Weekly Status Reports** — Progress, blockers, decisions needed
- ✓ **Monthly Executive Updates** — Strategic view for leadership
- ✓ **Process Documentation** — Codified workflows and standards
- ✓ **Team Development Plans** — Growth paths for each team member

## What I Can Own



When Ready

**Transition & Sustainability**

Optional

When your organization is ready, I help ensure you can maintain improvements independently — through internal promotion, full-time hire, or continued fractional support.

**Activities**

- Identify and develop internal successor
- Support full-time hire process if needed
- Document all processes and decisions
- Knowledge transfer sessions
- Gradual handoff of responsibilities
- Advisory transition (optional)

**Deliverables**

- ✓ **Succession Plan** — Internal promotion or hire roadmap
- ✓ **Complete Documentation** — All processes, decisions, context
- ✓ **Transition Checklist** — Handoff verification steps
- ✓ **Final Impact Report** — Before/after metrics, achievements